### JANANA DE MALUCHO TEXTILE MILLS LIMITED COMPANY'S PROFILE

BOARD OF DIRECTORS MR. RAZA KULI KHAN KHATTAK, Chairman

LT. GEN. (RETD.) ALI KULI KHAN KHATTAK, Chief Executive

MR. AHMAD KULI KHAN KHATTAK MR. MUSHTAQ AHMAD KHAN, FCA

MRS. ZEB GOHAR AYUB

MRS. SHAHNAZ SAJJAD AHMAD DR. SHAHEEN KULI KHAN

AUDIT COMMITTEE MR. RAZA KULI KHAN KHATTAK Chairman

MR. AHMAD KULI KHAN KHATTAK Member MR. MUSHTAQ AHMAD KHAN, FCA Member

HUMAN RESOURCE & MR. RAZA KULI KHAN KHATTAK Chairman

REMUNERATION COMMITTEE LT. GEN. (RETD.) ALI KULI KHAN KHATTAK Chief Executive /

Member

MR. AHMAD KULI KHAN KHATTAK Member MR. MUSHTAQ AHMAD KHAN, FCA Member

CHIEF FINANCIAL OFFICER & MR. AMIN-UR-RASHEED

COMPANY SECRETARY B. Com. (Hons.) FICS

Sr. Gen. Manager Finance & Corporate Affairs

HEAD OF INTERNAL AUDIT MR. NADEEM AHMED, ACCA, CIA

AUDITORS HAMEED CHAUDHRI & CO., Chartered Accountants

BANKERS NATIONAL BANK OF PAKISTAN

HABIB BANK LIMITED UNITED BANK LIMITED BANK ALFALAH LIMITED

LEGAL ADVISOR HASSAN & HASSAN (ADVOCATES)

PAAF BUILDING, 7 D, KASHMIR ROAD, LAHORE

TAX CONSULTANTS M. NAWAZ KHAN & CO.

GROUND FLOOR, FARRAH CENTRE, 2-MOZZANG ROAD,

LAHORE

REGISTRARS & MANAGEMENT & REGISTRATION SERVICES (PVT) LTD.

SHARES REGISTRATION OFFICE BUSINESS EXECUTIVE CENTRE,

F/17/3, BLOCK 8, CLIFTON, KARACHI TEL. 021-35375127-29, FAX. 021-35820325

EMAIL registrationservices@live.co.uk

REGISTERED OFFICE & MILLS HABIBABAD, KOHAT (KPK)

TEL. 0922 - 510063 - 512930 - 510494

FAX. 0922 - 510474

E-MAIL: janana@brain.net.pk, janana\_textile@hotmail.com

WEB SITE: www.jdm.com.pk

### JANANA DE MALUCHO TEXTILE MILLS LIMITED DIRECTORS REPORT TO THE SHAREHOLDERS

On behalf of the Board of Directors, I feel pleasure in presenting the un-audited financial statements of the Company for the first quarter ended 30<sup>th</sup> September, 2012.

#### **FINANCIAL HIGHLIGHTS**

During the first quarter, your Company has posted the following results:

	2012	2011
	- <b>Rs. in</b>	million -
Sales	651.537	559.451
Gross Profit	97.075	53.780
Profit from operations	79.901	36.515
Profit before taxation	55.353	23.932
Profit after taxation	52.195	18.330
	Rupees	
Earnings per share	10.91	3.83

We have to inform the shareholders that the turnover of the Company has increased by Rs.72.086 million as compared to comparative period of last year. The gross profit in the first quarter has increased by Rs.43.295 million. Main reasons of increase in gross profit were increase in yarn sales by Rs.65.094 million (sale rates of current period have increased by Rs.2.56 due to peak season for Super Fine Counts 80/1 and 105/1 and increase in quantity sold was 314,037 lbs as compared to previous period). Another reason of increase in gross profit is the decrease in raw material consumed to sales ratio by 2.16%.

#### **GENERAL MARKET CONDITION**

Currently the prices of cotton in local and international markets are showing downward trend. However due to spinning of yarn counts which are in higher demand in the local markets, the prices of yarn are stable and there is generally an upward trend in the yarn markets. However this may not continue for a much longer period as the decrease in cotton prices is ultimately going to bring down the prices of yarn too. Currently all the market indicators are acting positively, but the load shedding and gas outages of 4 to 6 days for the end user finishing and printing units in Punjab will ultimately affect the sale of yarn.

#### **FUTURE OUTLOOK**

Despite the currently agreeable situation of textile sector, the future does not seem to be very positive. The winter season has already started and heavy load shedding of gas and electricity is expected in the season that may continue upto March, 2013 and whole of the textile sector is going to suffer. All in all the coming quarter may well prove to be another test of survival for the textile industry. However your management will strive to achieve positive results and maintain current profit margins by using every resource on its disposal.

#### **ACKNOWLEDGMENT**

The Board places on record its appreciation for the support of its bankers who have consistently facilitated the Company in financially difficult times. We would also like to highlight the hard work and diligence of the Company's Senior Management, support staff and the production workers. We look forward to same dedication and cooperation from them in the future as well.

Dated: 31<sup>st</sup> October, 2012 For and on behalf of the Board

### JANANA DE MALUCHO TEXTILE MILLS LIMITED CONDENSED INTERIM BALANCE SHEET AS AT 30 SEPTEMBER, 2012

	Note	30 September 2012 Un-audited Rupees in	2012 Audited		Note	30 September 2012 Un-audited Rupees in	30 June 2012 Audited thousand
Equity and Liabilities				Assets			
Share Capital and Reserves				Non-current Assets			
Authorised capital		200,000	200,000	Property, plant and equipment	9	2,230,992	2,246,422
·			<del></del>			, ,	
Issued, subscribed and				Investments in Associated			
paid-up capital		47,848	47,848	Companies		108,784	108,784
Reserves		389,983	217,673	Loans to employees		2,161	1,065
Unappropriated profit		219,492	335,281	Security deposits		1,029	1,029
		657,323	600,802			2,342,966	2,357,300
				Current Assets			
Term Finance Certificates		49,822	49,821	Stores, spares and			
				loose tools		44,845	40,551
Surplus on Revaluation				Stock in trade		E77.0E3	671,596
of Property, Plant and Equipment		1,298,145	1,302,472	Stock-in-trade		577,853	671,596
and Equipment		1,230,143	1,502,412	Trade debts - unsecured			
Non-current Liabilities				considered good		12,933	7,527
Demand finances	7	202,323	210,892	_			
				Advances to employees		2,166	1,820
Staff retirement		50.000	40.000	A .h		00.040	40 505
benefits - gratuity		53,396	48,693	Advance payments		23,842	16,595
Deferred taxation		200,623	200,623	Trade deposits and			
20.01.02.02.00.0			200,020	prepayments	10	14,531	1,215
		456,342	460,208				
Current Liabilities				Due from Associated			
Trade and other payables		181,116	223,931	Companies		7,295	7,615
Accrued mark-up / interest		23,259	25,142	Other receivables		1,541	3,421
, tool add mark up , mereet		25,255	20,1.12	Cinci receivables		.,	0,121
Short term finances		409,454	461,246	Sales tax refundable		31,726	29,000
Current portion of				Income tax refundable,			
long term liabilities		44,305	58,728	advance tax and tax			
				deducted at source		48,209	43,791
Taxation		3,158	0	0		40.000	0.404
Preference shares				Cash and bank balances		16,232	3,134
redemption account		1,215	1,215			781,173	826,265
		, -	, -			,	,
		662,507	770,262				
Contingencies and	_						
Commitments	8						
		3,124,139	3,183,565			3,124,139	3,183,565

The annexed notes form an integral part of this condensed interim financial information.

# JANANA DE MALUCHO TEXTILE MILLS LIMITED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED 30 SEPTEMBER, 2012

		<b>September 30, 2012</b> 2011		
	Note	Rupees in thousand		
Sales		631,537	559,451	
Cost of Sales		534,462	505,671	
Gross Profit	•	97,075	53,780	
Distribution Cost		2,112	3,774	
Administrative Expenses		15,061	13,527	
Other Operating Expenses		5	1,053	
Other Operating Income		(4)	(1,089)	
		17,174	17,265	
Profit from Operations	•	79,901	36,515	
Finance Cost	11	24,548	12,583	
Profit before Taxation	•	55,353	23,932	
Taxation - Current	12	3,158	5,602	
Profit after Taxation	•	52,195	18,330	
Other Comprehensive Income		0	0	
Total Comprehensive Income	•	52,195	18,330	
		Rupees		
Earnings per Share	:	10.91	3.83	

The annexed notes form an integral part of this condensed interim financial information.

## JANANA DE MALUCHO TEXTILE MILLS LIMITED CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED 30 SEPTEMBER, 2012

	September 30,	
	2012	2011
	Rupees in t	housand
Cash flow from operating activities		
Profit for the period - before taxation and share of profit	55.050	00.000
of Associated Companies	55,353	23,932
Adjustments for non-cash charges and other items:	40.500	44.050
Depreciation	16,536	14,252
Loss / (gain) on disposal of operating fixed assets - net	4.702	(141)
Staff retirement benefits - gratuity (net)	4,703	4,335
Finance cost	24,264	24,314
Profit before working capital changes	100,856	66,692
Effect on cash flow due to working capital changes		
(Increase) / decrease in current assets:	(4.00 )	(5.045)
Stores, spares and loose tools	(4,294)	(5,915)
Stock-in-trade	93,743	247,958
Trade debts	(5,406)	21,616
Loans and advances to employees	(1,442)	(301)
Advance payments Trade deposits and prepayments	(7,247)	(3,238)
Mark-up subsidy receivable	(13,316)	(32,125) 18,766
Due from Associated Companies	320	0
Other receivables	1,880	20
Sales tax refundable	(2,726)	(7,662)
Decrease in trade and other payables	(42,815)	(59,063)
200:0000 iii iidao diid olio. pajasioo	18,697	180,056
Cash generated from operations	119,553	246,748
Taxes paid	(4,418)	(2,617)
Net cash generated from operating activities	115,135	244,131
Cash flow from investing activities	110,100	244,101
Fixed capital expenditure	(1,106)	(3,383)
Sale proceeds of operating fixed assets	(1,100)	1,400
Net cash used in investing activities	(1,106)	(1,983)
Cash flow from financing activities	(1,100)	(1,000)
Demand finances	(22,992)	(26,020)
Short term finances - net	(51,792)	(191,091)
Finance cost paid	(26,147)	(30,755)
Net cash used in financing activities	(100,931)	(247,866)
Net increase / (decrease) in cash and cash equivalents	13,098	(5,718)
Cash and cash equivalents - at beginning of the period	3,134	21,193
Cash and cash equivalents - at end of the period	16,232	15,475
The approved notes form an integral part of this condensed interim financial informat		- , -

The annexed notes form an integral part of this condensed interim financial information.

#### JANANA DE MALUCHO TEXTILE MILLS LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE THREE MONTHS PERIOD ENDED 30 SEPTEMBER, 2012

		Reserves			(Accumu-			
			Capital		Revenue		lated	
	Share capital	Capital redemp- tion	Tax holiday	Share premium	General	Sub- total	loss) / unappr- opriated profit	Total
				Rupees ir	thousand			
Balance as at 30 June, 2011 (Audited)	47,848	6,694	350	11,409	199,220	217,673	172,310	437,831
Total comprehensive income for the three months period ended 30 September, 2011	0	0	0	0	0	0	18,330	18,330
Surplus on revaluation of property, plant and equipment realised during the period (net of deferred taxation) on account of incremental depreciation	0	0	0	0	0	0	3,114	3,114
Balance as at 30 September, 2011 (Un-audited)	47,848	6,694	350	11,409	199,220	217,673	193,754	459,275
Total comprehensive income for the nine months period ended 30 June, 2012	0	0	0	0	0	0	126,332	126,332
Surplus on revaluation of property, plant and equipment realised during the period (net of deferred taxation): - on account of incremental depreciation for the period	0	0	0	0	0	0	11,205	11,205
<ul> <li>upon disposal of plant &amp; machinery</li> </ul>	0	0	0	0	0	0	2,194	2,194
Effect of items directly credited in equity by the Associated Companies	0	0	0	0	0	0	1,796	1,796
Balance as at 30 June, 2012(Audited)	47,848	6,694	350	11,409	199,220	217,673	335,281	600,802
Transfer to general reserve	,	7,55		,	172,310	172,310	(172,310)	0
Total comprehensive income for the three months period ended 30 September, 2012	0	0	0	0	0	0	52,195	52,195
Surplus on revaluation of property, plant and equipment realised during the period (net of deferred taxation) on account of incremental depreciation	0	0	0	0	0	0	4,326	4,326
Balance as at								
30 September, 2012(Un-audited)	47,848	6,694	350	11,409	371,530	389,983	219,492	657,323

The annexed notes form an integral part of this condensed interim financial information.

## JANANA DE MALUCHO TEXTILE MILLS LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED 30 SEPTEMBER, 2012

- 1. Janana De Malucho Textile Mills Limited (the company) was incorporated in Pakistan in the year 1960 as a Public Company and its shares are quoted on Karachi Stock Exchange (Guarantee) Limited. It is principally engaged in manufacture and sale of yarn. The Company's mills and its registered office are located at Habibabad, Kohat.
- 2. This condensed interim financial information of the Company for the three months period ended 30 September, 2012 is being submitted to the shareholders in accordance with the requirements of section 245 of the Companies Ordinance, 1984 (the Ordinance) and the listing regulations of Karachi Stock Exchange. This condensed interim financial information has been prepared in accordance with the requirements of International Accounting Standard (IAS) 34 (Interim Financial Reporting) and provisions of and directives issued by the Securities and Exchange Commission of Pakistan under the Ordinance. In case where requirements differ, the provisions of or directives issued under the Ordinance have been followed.
- 3. This condensed interim financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the annual audited financial statements of the Company as at and for the year ended 30 June, 2012.
- **4.** The accounting policies and the methods of computation followed in the preparation of this condensed interim financial information are the same as those applied in the preparation of the audited annual financial statements of the Company for the year ended 30 June, 2012.
- 5. No new accounting standards, amendments to approved accounting standards and interpretations became effective during the period, which were either relevant to the Company or had any significant impact on Company's financial information.
- 6. Judgments and estimates made by the management in the preparation of this condensed interim financial information are the same as those that were applied to the annual audited financial statements as at and for the year ended 30 June, 2012.

		Un-audited	Audited
		30 September	30 June
7.	DEMAND FINANCES - Secured	2012	2012
		Rupees in t	housand
	Demand Finance I	155,806	170,230
	Demand Finance III	5,744	5,744
	Demand Finance IV	18,706	21,456
	Demand Finance V	51,213	57,031
		231,469	254,461
	Add: restructuring cost arisen upon extinguishment of		
	demand finances against issuance of ordinary shares	2,414	2,414
		233,883	256,875
	Less: current portion grouped under current liabilities	31,560	45,983
		202,323	210,892

#### 8. CONTINGENCIES AND COMMITMENTS

There has been no significant change in the status of contingencies and commitments as reported in the preceding published annual financial statements of the Company for the year ended 30 June, 2012.

9.	PROPE	RTY, PLANT AND EQUIPMENT	Note	Un-audited 30 September 2012 Rupees in	Audited 30 June 2012 thousand
	Operati	ng fixed assets - tangible	9.1	2,230,049	2,246,422
	•	work-in-progress & machinery - cost and expenses		943	58,433
				2,230,992	2,304,855
	9.1	Operating fixed assets - owned			
		Book value at beginning of the period / year		2,246,422	1,877,956
		Additions during the period / year			
		Roads, paths & culverts		0	20
		Factory building		0	462
		Plant and machinery		0	62,867
		Furniture & Fixture		148	840
		Office and other equipment		15	391
		Vehicles		0	5,334
		Revaluation adjustments:		163	69,914
		Cost / revaluation		0	192,935
		Depreciation		0	173,178
		Book value of assets disposed off during the peri	od / vear		(5,230)
		Depreciation charge for the period / year	<b>,</b>	(16,536)	(62,331)
		Book value at end of the period / year		2,230,049	2,246,422
10.	TRADE	DEPOSITS AND PREPAYMENTS			
	Lette	ers of credit		1,125	677
	Prep	payments		10,906	538
	Mar	gin deposits		2,500	0
				14,531	1,215

11.

Un-audited

Audited

Three months ended           30 September 2012         30 September 2012         30 September 2011           Mark-up on demand finances         8,495         10,165           Less: mark-up subsidy         0         5,055           Mark-up on short term finances         15,539         14,148           Less: mark-up subsidy         0         7,074           Interest accrued on:         - Associated Companies' balances         35         0           - workers' (profit) participation fund         195         181           Bank charges         284         218           24,548         12,583	FINANCE COST - Net	Un-audited			
Mark-up on demand finances       8,495       10,165         Less: mark-up subsidy       0       5,055         Mark-up on short term finances       15,539       14,148         Less: mark-up subsidy       0       7,074         Interest accrued on:       - Associated Companies' balances       35       0         - workers' (profit) participation fund       195       181         Bank charges       284       218		Three mor	nths ended		
Mark-up on demand finances       8,495       10,165         Less: mark-up subsidy       0       5,055         Mark-up on short term finances       15,539       14,148         Less: mark-up subsidy       0       7,074         Interest accrued on:       35       0         - Associated Companies' balances       35       0         - workers' (profit) participation fund       195       181         Bank charges       284       218		30 September	30 September		
Less: mark-up subsidy       0       5,055         Mark-up on short term finances       15,539       14,148         Less: mark-up subsidy       0       7,074         Interest accrued on:       - Associated Companies' balances       35       0         - workers' (profit) participation fund       195       181         Bank charges       284       218		2012	2011		
Mark-up on short term finances         15,539         14,148           Less: mark-up subsidy         0         7,074           Interest accrued on:	Mark-up on demand finances	8,495	10,165		
Mark-up on short term finances       15,539       14,148         Less: mark-up subsidy       7,074         Interest accrued on:       - Associated Companies' balances       35       0         - workers' (profit) participation fund       195       181         Bank charges       284       218	Less: mark-up subsidy	0	5,055		
Less: mark-up subsidy       0       7,074         15,539       7,074         Interest accrued on:		8,495	5,110		
15,539   7,074	Mark-up on short term finances	15,539	14,148		
Interest accrued on: - Associated Companies' balances - workers' (profit) participation fund  Bank charges  35 0 181 284 218	Less: mark-up subsidy	0	7,074		
- Associated Companies' balances		15,539	7,074		
- workers' (profit) participation fund 195 181 Bank charges 284 218	Interest accrued on:				
Bank charges         284         218	- Associated Companies' balances	35	0		
	- workers' (profit) participation fund	195	181		
<b>24,548</b> 12,583	Bank charges	284	218		
		24,548	12,583		

#### 12. TAXATION

Provision for the current period represents minimum tax payable under section 113 of the Income Tax Ordinance, 2001.

#### 13. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise Associated Companies, companies in which directors are interested, directors, key management personnel and close members of the family of all the aforementioned related parties. The company in the normal course of business carries out transactions with various related parties. Transactions with related parties are executed on same terms as those prevailing at the time for comparable transactions with unrelated parties. There are no transactions with key management personnel other than under the terms of employment. Significant balances and transactions with related parties are as follows:

Balances	Relationship	30-Sep 2012 Rupees in	30 June 2012 thousand
Trade and other payables	Associated undertakings	9,689	9,686
	•	•	•
Accrued mark-up / interest	Associated Companies	878	895
Due from Associated Companies	Associated Companies	7,295	7,315
Loans to employees	Key management personnel	1,790	820
Transactions	Relationship	Un-au Three mon 30 September 2012	ths ended
Purchase of raw material / supplies	Associated Company	0	64
Insurance premium	Associated Company	0	8,264
Insurance claim	Associated Company	0	1,400
Mark-up	Associated Company	37	0
Salaries & other benefits	Key management personnel	8,023	7,214

#### 14. FINANCIAL RISK MANAGEMENT

This condensed interim financial information does not include all the financial risk management information and disclosures required in the annual financial statements and should be read in conjunction with the annual audited financial statements of the Company for the year ended 30 June, 2012. The Company's activities expose it to a variety of financial risks, which are (i) credit risk (ii) liquidity risk and (iii) market risk (including foreign currency risk and interest rate risk). There has been no change in the Company's sensitivity to these risks since 30 June, 2012.

#### 15. DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorised for issue in the Board of Directors meeting held on 31 October, 2012.

#### 16. GENERAL

- Figures in the condensed interim financial information have been rounded-off to the nearest thousand Rupees except stated otherwise.
- Corresponding figures have neither been re-arranged and nor re-classified.