# Half Yearly Accounts December, 2007



JANANA DE MALUCHO TEXTILE MILLS LIMITED



### CONTENTS

	Pages
COMPANY'S PROFILE	1
DIRECTORS' REPORT TO SHAREHOLDERS	2-3
REVIEW REPORT	4
BALANCE SHEET	5
PROFIT & LOSS ACCOUNT	6
CASH FLOW STATEMENT	7
STATEMENT OF CHANGES IN EQUITY	8
NOTES TO THE ACCOUNTS	9-13

### COMPANY'S PROFILE

MR. RAZA KULI KHAN KHATTAK BOARD OF DIRECTORS Chairman

LT. GEN. (RETD.) ALI KULI KHAN KHATTAK

Chief Executive

MR. AHMAD KULI KHAN KHATTAK MR. MUSHTAQ AHMAD KHAN, FCA

MRS. ZEB GOHAR AYUB

MRS. SHAHNAZ SAJJAD AHMAD

DR. SHAHEEN KULI KHAN

MR. RAZA KULI KHAN KHATTAK **AUDIT COMMITTEE** MR. AHMAD KULI KHAN KHATTAK Member

MR. MUSHTAQ AHMAD KHAN, FCA

Chairman Member

CHIEF FINANCIAL OFFICER &

COMPANY SECRETARY

MR. AMIN-UR-RASHEED B. Com. (Hons.) FICS

General Manager

(Finance, Commercial & Corporate Affairs)

SYED RAHEEL GILLANI INTERNAL AUDITOR

M/S HAMEED CHAUDHRI & CO. **AUDITORS** 

Chartered Accountants

NATIONAL BANK OF PAKISTAN BANKERS

HABIB BANK LIMITED UNITED BANK LIMITED BANK ALFALAH LTD.

HABIBABAD, KOHAT (N.W.F.P.) REGISTERED OFFICE & MILLS

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## INDEPENDENT AUDITORS' REPORT ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION TO THE MEMBERS

#### Introduction

We have reviewed the accompanying condensed interim balance sheet of JANANA DE MALUCHO TEXTILE MILLS LIMITED as at 31 December, 2007 and the related condensed interim profit and loss account, condensed interim cash flow statement and condensed interim statement of changes in equity together with the notes forming part thereof for the half-year then ended (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan. Our responsibility is to express a conclusion on this interim financial information based on our review. The figures of the condensed interim profit and loss account for the quarters ended 31 December, 2007 and 2006 have not been reviewed, as we are required to review only the cumulative figures for the half-year ended 31 December, 2007.

### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information as of and for the half-year ended 31 December, 2007 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan.

HAMEED CHAUDHRI & CO., CHARTERED ACCOUNTANTS

LAHORE: February 14, 2008

# DIRECTORS' REPORT TO THE SHAREHOLDERS FOR THE HALF-YEAR ENDED 31 DECEMBER, 2007

The Directors are pleased to present the reviewed financial statements and the Directors' report for the six months period ended 31<sup>st</sup> December, 2007.

The performance of your company for the half year ended 31<sup>st</sup> December, 2007 was satisfactory as compared to the last six months period ended 31<sup>st</sup> December 2006. These results have been achieved due to spinning of better production plan and controlling other factors of the cost during the period under report. The comparative six months results for both the periods ended 31<sup>st</sup> December 2007 vis-à-vis 31<sup>st</sup> December 2006 are summarized as under: -

Summarized as under.	Reviewed	Reviewed
	July -Dec	July -Dec
	2007	2006
Particulars	(Rupees in	thousands)
SALES - NET	578,461	532,857
COST OF SALES	496,544	482,558
GROSS PROFIT	81,917	50,299
ADMINISTRATIVE & DISTRIBUTION EXPENSES	19,136	18,716
OTHER OPERATING EXPENSES	896	15
	20,032	18,731
	61,885	31,568
OTHER OPERATING INCOME	1,523	1,401
OPERATING PROFIT	63,408	32,969
FINANCE COST	46,665	50,036
	16,743	(17,067)
SHARE OF PROFIT OF ASSOCIATES-NET	1,662	524
PROFIT/(LOSS)-BEFORE TAXATION	18,405	(16,543)
TAXATION	7,951	(6,075)
PROFIT/(LOSS) FOR THE PERIOD	10,454	(10,468)
EARNING/(LOSS) PER SHARE	Rs.3.30	Rs.(3.31)
	-	

Gross profit for the half year ended 31<sup>st</sup> December 2007 in terms of percentage works out to 14.16% as compared to 9.44% for the corresponding period of last year. Inspite of increase in KIBOR rates the financial cost of the company has decreased slightly due to the payment of Rs.102.423 million on account of long term loans during the preceding period. However, this benefit has been off set by increase in the wages of the labour force from Rs.4,000/- to Rs.4,600/- which was increased under the mandatory Government notification. This increase has resulted into additional cost burden of Rs.1.30 million per month which will erode the gross profit of the company in the coming 6-months.

#### **FUTURE PROSPECTS:**

The future prospects of the company do not seem to be very bright for the following reasons: -

- (a) Due to epidemic of the mealy bug attack on the cotton crop the quality of cotton has been damaged which also resulted in significant shortage of three million bales of domestic cotton in the current year. Only this factor has pushed the prices of domestic cotton from Rs.2,400/- to Rs.3,300/- per maund as compared to the last year i.e. an increase of 35%. This phenomena has increased the demand for imported cotton thereby increasing the prices of imported cotton of USA, CIS countries and Indian cotton.
- (b) Due to political turmoil in the country coupled with other security hazards export of the made ups and other textile goods from Pakistan has been reduced by about 25% in the month of December, 2007 which is affecting the sales volume and the prices of end products.
- (c) Textile sector is facing lot of difficulties due to multiple factors such as lower sales rates being offered by our competitors namely India, China and Far Eastern countries. Therefore, it is an uphill task to push our export sales on account of higher manufacturing cost inspite of the facts that there is huge demand from the foreign buyers. The prices of end products are not commensurate with the cost of production coupled with the load shedding, gas outages, political turmoil and deteriorating law and order situation in the country.
- (d) The economic experts (The News February 02, 2008) have stressed that in order to salvage the economy and the textile sector the government has to take some politically tough decisions with regard to the energy outages in an effort to sustain growth by giving preference to industry over domestic and commercial consumers. They argue that stoppage of energy supply to the industry would ultimately force them to close their business leading to un-employment on a mass scale with the result that the majority of the domestic consumers would be left with no fund even to feed themselves. They stated that it takes years to establish an industry but it goes into the red in few months if the enabling environments are denied to run the industry on profitable basis. The economists have further said that the recurring expenses of the industries could not be met if they are forced to curtail normal production for any reason (electricity/gas) for which they had hired staff and arranged other facilities.
- (e) Due to the load shedding of gas, electricity and electricity pylons being blown by the militants intermittently we have to close down the operations of the mills partially since first weak of January, 2008 and in view of these circumstances the results in the second half of the current year will not be compatible with the first half of the current year. However, the management is trying its level best to keep the company running in this strife torn area even on the breakeven point.

On behalf of the Board, I wish to acknowledge and appreciate the dedication and efforts of our employees/workers and the management for the achievements during the half year. The support of our dealers/customers and the support of banks and financial institutions is also gratefully acknowledged.

For and on behalf of the Board of Directors

RAZA KULI KHAN KHATTAK

Chairman

Dated: February 14, 2008

### CONDENSED INTERIM BALANCE SHEET AS AT 31 DECEMBER, 2007

	Un-audited 31 Dec., 2007	Audited 30 June, 2007			Un-audited 31 Dec., 2007	Audited 30 June, 2007
Not	e (Rupees in	thousand)		Note	(Rupees in	thousand)
EQUITY AND LIABILITIES SHARE CAPITAL AND			NON-CURRENT ASSETS Property, plant and equipment			
RESERVES Authorised capital	200,000	200,000	Operating fixed assets	8	1,521,188	1.547,998
Issued, subscribed and paid-up capital	31,655	31,655	Capital work-in-progress	9	3,119	18.766
Reserves	128,215	128,215	Stores held for capital expenditure		1,862	1,741
the second second	40,185	24,211			0.000	
Unappropriated profit	200,055	184,081	Investments in associates	10	31,115	28,962
SHARES DEPOSIT MONEY	22,818	22,818	Deposit for shares	11	9,000	0
SURPLUS ON REVALUATION OF			Loans to employees		832	479
PROPERTY, PLANT AND EQUIPMENT	677,690	682,720	Security deposits		1,568,120	1,598,950
NON-CURRENT LIABILITIES  Demand finances 6	351,410	359,766	CURRENT ASSETS Stores, spares and loose tools		17,935	14,867
Liabilities against assets subject to finance lease	103	1,134	Stock-in-trade		421,970	379,028
Staff retirement benefits-gratuity	12,217	11,614	Trade debts-unsecured considered good		43,900	23,003
Deferred taxation	146,075	141,016	Advances to employees		1,975	1,972
	509,805	513,530	Advance payments		8,292	7,997
CURRENT LIABILITIES  Current portion of: - demand finances	16,713	16,713		12	37,622 5,979	131
<ul> <li>liabilities against assets subject to</li> </ul>		0.000	Sales tax refundable		21,998	18.637
finance lease	2,150	2,238	Due from associates			
Short term finances	527,641	502,740			1,117	994
Trade and other payables	156,325	68,874	advance tax and tax		100000000000000000000000000000000000000	
Accrued mark-up / interest	23,436	61,462	deducted at source		4,848	7,157
Taxation	2,892	5,376	Cash and bank balances	5	7,036	4,768
Preference shares redemption account	1,267	1,267			572,672	462,869
500 30						
CONTINGENCIES AND	730,424	658,670				

The annexed notes form an integral part of this condensed interim financial information.

fri when Klein, Lt. Gen. (Retd)

Ali Kuli Khan Khattak Chief Executive Wester Moned Klan

Mushtaq Ahmad Khan, FCA Director

### CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE HALF-YEAR ENDED 31 DECEMBER, 2007(UN-AUDITED)

	For the 2r	For the 2nd Quarter		Cumulative		
	Oct Dec., 2007	Oct Dec., 2006	July - Dec., 2007	July - Dec., 2006		
		Rupees in	thousand			
Sales - net	266,590	260,813	578,461	532,857		
Cost of sales	226,821	250,633	496,544	482,558		
Gross profit	39,769	10,180	81,917	50,299		
Administrative and distribution expenses	9,289	10,191	19,136	18,716		
Other operating expenses	889	8	896	15		
	10,178	10,199	20,032	18,731		
	29,591	(19)	61,885	31,568		
Other operating income	780	813	1,523	1,401		
Operating profit	30,371	794	63,408	32,969		
Finance cost	23,243	25,764	46,665	50,036		
	7,128	(24,970)	16,743	(17,067)		
Share of profit of associates - net	1,662	524	1,662	524		
Profit / (loss) before taxation	8,790	(24,446)	18,405	(16,543)		
Taxation - current (note 13)	1,332	1,311	2,892	2,674		
- deferred	5,059	(8,749)	5,059	(8,749)		
	6,391	(7,438)	7,951	(6,075)		
Profit / (loss) for the period	2,399	(17,008)	10,454	(10,468)		
		Rup	ees			
Earnings / (loss) per share - basic	0.76	(5.37)	3.30	(3.30)		

<sup>-</sup> The annexed notes form an integral part of this condensed interim financial information.

Lt. Gen. (Retd)

Ali Kuli Khan Khattak

Chief Executive

Mushtaq Ahmad Khan, FCA

<sup>-</sup> Appropriations have been reflected in the statement of changes in equity.

## CONDENSED INTERIM CASH FLOW STATEMENT FOR THE HALF-YEAR ENDED 31 DECEMBER, 2007 (UN-AUDITED)

	Half-yea	r ended
	31 Dec.,	31 Dec.,
	2007	2006
	(Rupees in	thousand)
Cash flow from operating activities		
Profit / (loss) for the period - before taxation and		
share of profit of associates	16,743	(17,067)
Adjustments for:		
Depreciation	27,411	45,417
Gain on sale of operating fixed assets - net	(182)	(266)
Staff retirement benefits - gratuity (net)	603	425
Finance cost	46,665	50,036
Cash inflow from operating activities - before working capital changes	91,240	78,545
(Increase) / decrease in current assets:		
Stores, spares and loose tools	(3,068)	(3.653)
Stock-in-trade	(42,942)	(167,788)
Trade debts	(20,897)	(20.967)
Advances to employees	(211)	(633)
Advance payments	(295)	3,040
Deposits and prepayments	(37,491)	(3,188)
Sales tax refundable	(1,664)	551
Due from associates	(3,361)	3.094
Other receivables	(123)	(645)
Increase / (decrease) in trade and other payables	87,446	(5,225)
77 77 77 78 78	(22,606)	(195,414)
Cash inflow / (outflow) from operating activities - before taxation	68,634	(116,869)
Taxes paid	(3,067)	(935)
Cash inflow / (outflow) from operating activities - after taxation	65,567	(117,804)
Loans to employees - net	(145)	(451
사용 경기 위에 가장 하지만 바로 가면 하면 하면 되었다. 이 보험 보고 있는 보다 보고 있는 것이 되었다. 그 보고 있는 것이 되었다. 그 보고 있는 것이 없는 것이 없는 것이 없는 것이 없는 것 		
Net cash inflow / (outflow) from operating activities	65,422	(118,255)
Cash flow from financing activities		20.040
Shares deposit money received	0	22,818
Demand finances - net	(8,356)	(36,394
Lease finances - net	(1,119)	(894
Short term finances - net	24,901	226,092
Preference shares redeemed	0	(22
Finance cost paid	(84,691)	(29,206
Dividends paid	4	(142
Deposit for shares	(9,000)	0
Net cash (outflow) / inflow from financing activities	(78,261)	182,252
Cash flow from investing activities		
Property, plant and equipment	14,857	(25.884
Sale proceeds of operating fixed assets	250	980
Security deposits - net	0	(1
Net cash inflow / (outflow) from investing activities	15,107	(24,905
Net increase in cash and cash equivalents	2,268	39,092
Cash and cash equivalents - at the beginning of the period	4,768	9,781
Cash and cash equivalents - at the end of the period	7,036	48,873

The annexed notes form an integral part of this condensed interim financial information.

fi the Klein, Lt. Gen. (Retd)

Ali Kuli Khan Khattak

Chief Executive

Mushtan Ahmad Khan EC

Mushtaq Ahmad Khan, FCA

Director

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE HALF-YEAR ENDED 31 DECEMBER, 2007 (UN-AUDITED)

		Reserves		Reserves			
	Share capital	Capital redemp- tion	Tax holiday	General	Sub-total	Unapprop- riated profit	Total
			R	upees in t	housand		
Balance as at 30 June, 2006 Loss for the half-year ended	28,777	6,694	350	124,049	131,093	14,192	174,062
31 December, 2006 Nominal value of ordinary	0	0	0	0	0	(10,468)	(10,468)
bonus shares issued	2,878	0	0	(2.878)	(2,878)	0	0
Transfer from surplus on revaluation of property, plant & equipment on account of: - incremental depreciation							
(net of deferred taxation) - realised on disposal of revalued	0	0	0	0	0	6,462	6,462
fixed assets (net of deferred taxation) Effect of items directly credited	0	0	0	0	0	198	198
in equity by the associates	0	0	0	0	0	566	566
Balance as at 31 December, 2006	31,655	6,694	350	121,171	128,215	10,950	170,820
Profit for the half-year ended 30 June, 2007 Transfer from surplus	0	0	0	0	0	12,156	12,156
on revaluation of property, plant & equipment on account of : - incremental depreciation (net of deferred taxation)	0	0	0				
- realised on disposal of revalued	0	U	0	0	0	795	795
fixed assets (net of deferred taxation) Effect of items directly credited	0	0	0	0	0	5	5
in equity by the associates	0	0	0	0	0	305	305
Balance as at 30 June, 2007 Profit for the half-year	31,655	6,694	350	121,171	128,215	24,211	184,081
ended 31 December, 2007	0	0	0	0	0	10,454	10.454
Transfer from surplus on revaluation of property, plant & equipment on account of incremental depreciation							10,101
(net of deferred taxation)	0	0	0	0	0	5,029	5.029
Effect of items directly credited in equity by the associates	0	0	0	0	0	491	491
Balance as at 31 December, 2007	31,655	6,694	350	121,171	128,215	40,185	200,055
					110-1-110-110-1	VCVC-10-10-10-10-10-10-10-10-10-10-10-10-10-	

The annexed notes form an integral part of this condensed interim financial information.

fi the Ken. Lt. Gen. (Retd)

Ali Kuli Khan Khattak Chief Executive Wester Moned Klan

Mushtaq Ahmad Khan, FCA Director

### SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE HALF-YEAR ENDED 31 DECEMBER, 2007 (UN-AUDITED)

- The Company was incorporated in Pakistan in the year 1960 as a Public Company and its shares are quoted on Karachi Stock Exchange (Guarantee) Limited. It is principally engaged in manufacture and sale of yarn. The Company's mills and its registered office are located at Habibabad, Kohat.
- This condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard 34 (Interim Financial Reporting) and has been reviewed by the external Auditors as required by the Code of Corporate Governance.
- This condensed interim financial information does not include all the information required for full financial statements and should be read in conjunction with the preceding published annual financial statements of the Company for the year ended 30 June, 2007.
- 4. The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of the preceding published annual financial statements of the Company for the year ended 30 June, 2007.
- The significant judgment, estimates and assumptions used by the management in preparation of this condensed interim financial information are the same as those applied to the preceding published annual financial statements of the Company for the year ended 30 June, 2007.

6.	DEMAND FINANCES - Secured National Bank of Pakistan (NBP)		Un-audited 31 Dec., 2007	Audited 30 June, 2007
		Note	Rupees in t	housand
	Demand Finance I (DF I )	6.1	201,930	201,930
	Demand Finance III (DF III )	6.1	7,177	7,177
	Demand Finance IV (DF IV )	6.1	27,500	27,500
	Demand Finance V (DF V )	6.1	69,818	69,818
	Rescheduled Demand Finance I (RDF I)		25,608	28,809
	Rescheduled Demand Finance III (RDF II)		36,090	41,245
			368,123	376,479
	Less: current portion grouped under current liab	oilities	16,713	16,713
			351,410	359,766

- 6.1 NBP, during the current period, vide its letter Ref. # CBIG N / JDM / 349 / 2007 dated 14 November, 2007 has rescheduled the repayment terms of DF I, DF III, DF IV and DF V as follows:
  - DF I is repayable in 14 equal half-yearly instalments commencing January, 2009.
  - DF III is repayable in 6 equal half-yearly instalments commencing January, 2009.
  - DF IV is repayable in 10 equal half-yearly instalments commencing January, 2009.
  - DF V is repayable in 12 equal half-yearly instalments commencing January, 2009.

#### 7. CONTINGENCIES AND COMMITMENTS

- 7.1 There is no significant change in the status of contingencies as reported in the preceding published annual financial statements of the Company for the year ended 30 June, 2007.
- 7.2 Counter guarantee given by the Company to a commercial bank outstanding as at 31 December, 2007 was for Rs.15 million (30 June, 2007: Rs.11.200 million).
- 7.3 Commitments for irrevocable letters of credit outstanding as at 31 December, 2007 aggregated Rs.158.558 million (30 June, 2007; Rs.1.238 million).

8.	OPERATING FIXED ASSETS - Tangible	Note	Un-audited Half-year ended 31 Dec., 2007 Rupees in t	Audited Year ended 30 June, 2007
	Opening book value	Note	1,547,998	
	Surplus arisen on revaluation carried-out		1,547,556	1,120,227
	during the year - net		0	359,299
	Additions during the period / year:			
	Owned:			
	- buildings on freehold land - factory		0	1,773
	- non-factory		0	76
	- residential		0	2,161
	- plant and machinery		0	112,627
	- workshop equipment		0	1,024
	- furniture and fixtures		489	1,053
	- office and other equipment		70	222
	- vehicles		0	962
	- arms		110	0
			669	119,898
	Book value of assets disposed-off during the period	od / year	(68)	(1,040)
	Depreciation charge for the period / year		(27,411)	(50,386)
	Closing book value	- 3-	1,521,188	1,547,998
9.	CAPITAL WORK-IN-PROGRESS			
	Mobilisation advance to an associate against construction of cotton godowns	9.1	0	18,500
	Plant and machinery - advance payments		3,119	266
		:-	3,119	18,766
		=		

<sup>9.1</sup> This advance, during December, 2007, has been adjusted against balance payable to Bibojee Services (Pvt.) Limited (an associated company).

Un-audited 31 Dec., 2007	Audited 30 June, 2007
Rupees in t	housand
1,973	1,973
5,521	6,123
(797)	(837)
6,697	7,259
7,697	7,697
	1
14,262	11,954
2,459	2,052
24,418	21,703
31,115	28,962
	31 Dec., 2007 Rupees in t 1,973 5,521 (797) 6,697 7,697

- 10.1 Fair value of investments in BCM as at 31 December, 2007 was Rs.3.213 million (30 June, 2007; Rs.2.338 million).
- 10.2 Fair value of investments in BWM as at 31 December, 2007 was Rs.38.630 million (30 June, 2007; Rs.20.290 million).

### 11. DEPOSIT FOR SHARES

This has been deposited with Babri Cotton Mills Limited (BCM - an associated company) and will be utilised for issuance of further capital by BCM after completion of legal requirements under section 86(1) of the Companies Ordinance, 1984.

#### 12. DEPOSITS AND PREPAYMENTS

Balance as at 31 December, 2007 includes letters of credit margin deposits aggregating Rs. 31.842 million lying with National Bank of Pakistan.

#### 13. TAXATION

In view of available tax losses, the current tax expense represents the minimum tax on turnover for the half-year due under section 113 of the Income Tax Ordinance, 2001.

### 14. TRANSACTIONS WITH RELATED PARTIES

14.1 Aggregate transactions made during the period / year with associates were as follows:

		Un-audited Half-year ended 31 Dec., 2007	Audited Year ended 30 June. 2007
	donnail for above and a little	Rupees in t	housand
-	deposit for shares received	0	22,818
	sale of goods and services	376	4,538
1	purchase of goods and services	9,556	12,586
i,	sale of plant & machinery	0	325
٠	purchase of fixed assets	0	29
	mobilisation advance for construction of cotton godowns	0	18,500
-	insurance claim received	0	8
	residential rent:		
	- paid	0	5
	- received	66	132
÷	mark-up:		
	- earned	952	2,090
	- expensed	1,396	1,005
-	management charges:		
	- paid	830	1,684
	- received	3,684	6,203

- 14.2 No other transactions, other than remuneration and benefits to key management personnel under the terms of their employment, were executed with other related parties during the period.
- 14.3 Sales, purchases and other transactions with related parties are made at arm's length prices determined in accordance with the comparable uncontrolled price method except for the allocation of expenses relating to combined offices shared with the associates, which are on actual basis.
- 14.4 Trade and other payables include due to associates aggregating Rs.14,867 thousand (30 June, 2007; Rs.20,175 thousand).
- 14.5 Accrued mark-up / interest includes due to associates aggregating Rs.2,390 thousand (30 June, 2007; Rs.993 thousand).

### 15. DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information has been authorised for issue by the Board of Directors of the Company in its meeting held on 29th February, 2008.

#### 16. FIGURES

- Figures in the condensed interim financial information have been rounded-off to the nearest thousand Rupees except stated otherwise.
- Corresponding figures have neither been re-arranged nor re-classified.

Lt. Gen. (Retd)

Ali Kuli Khan Khattak

Chief Executive

Wester Moreal Klan Mushtaq Ahmad Khan, FCA Director